

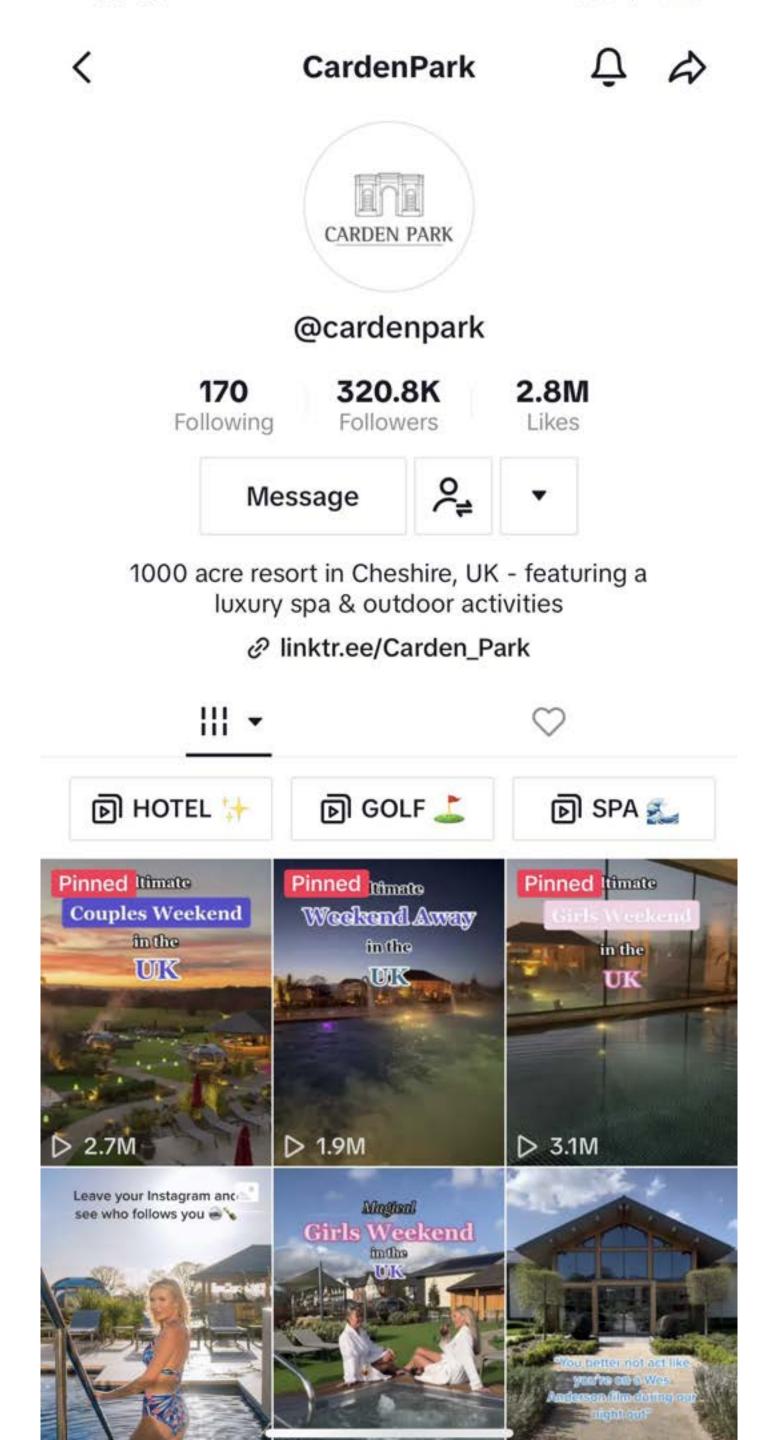




Brand Visibility Using TikTok

Chloe Parry

- Content Marketing Executive
- Carden Park started the TikTok channel in March 2021
- 320,000 followers
- 2.8 million likes
- Viral videos over 1 million views
- Grown our TikTok organically which has aided in growing our business



What do you want to get out of TikTok?

Grow your business

Recruitment

Over 3 million vi

- -307,000 Likes
- · 8,500 Commer
- · 28,500 Shares
- · 32,800 Favour



Why did this video work so well?

Short video Music Engaging hook Perfect opening shot Call to action Posted at the right time for our target audience Right hashtags



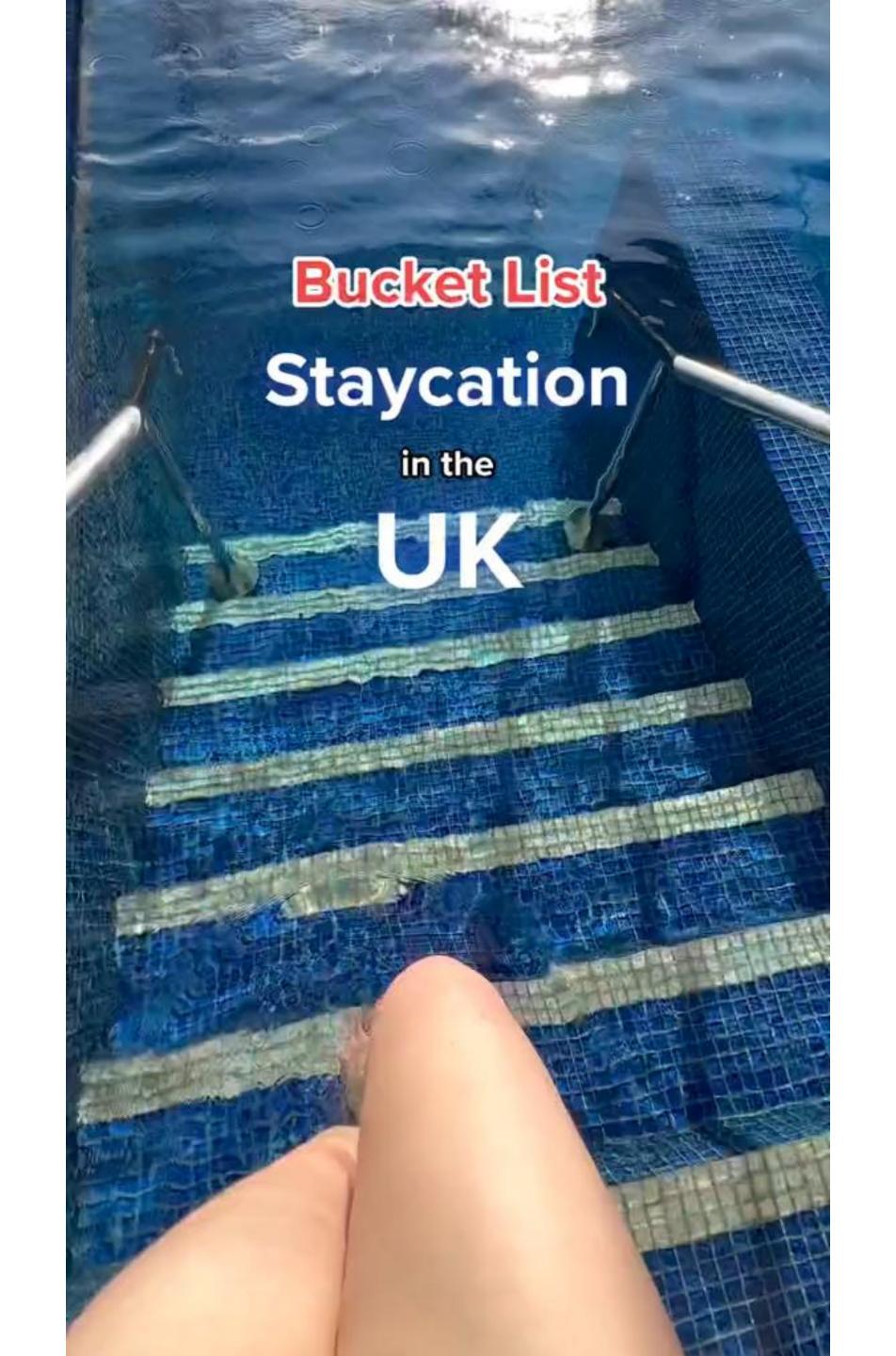
Look at trends in your niche

What style video is trending in your niche?

What music or sound is trending?

How can you recreate This for your brand?

Think you don't have enough time to film content each day? Batch produce your videos



It's ok if a video doesn't perform well

- "This video is going to do so well!"
- It flopped!
- TikTok will sometimes delay videos
- They can go viral days, weeks, even months later
- This video now has over 100,000 views



TikTok updates the algorithm regularly...

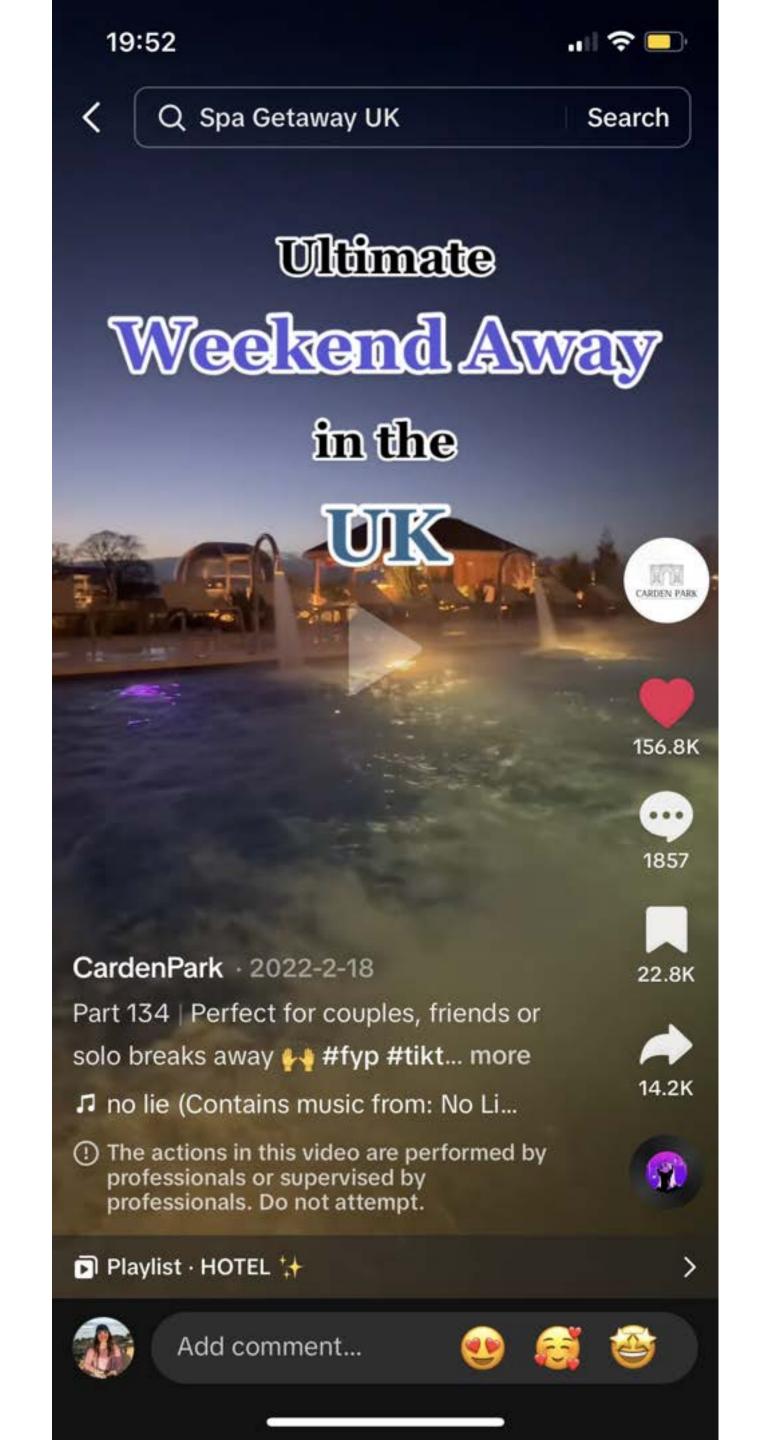


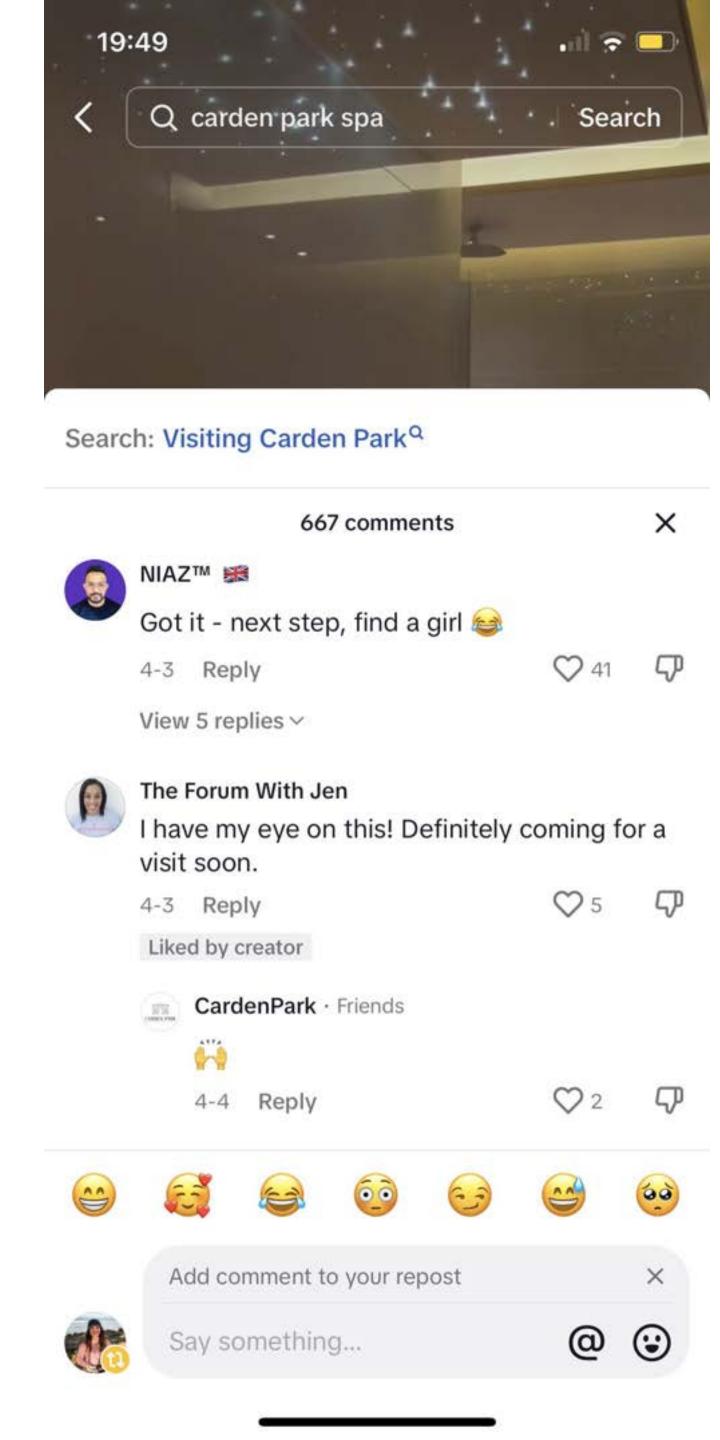
but that can be a good thing

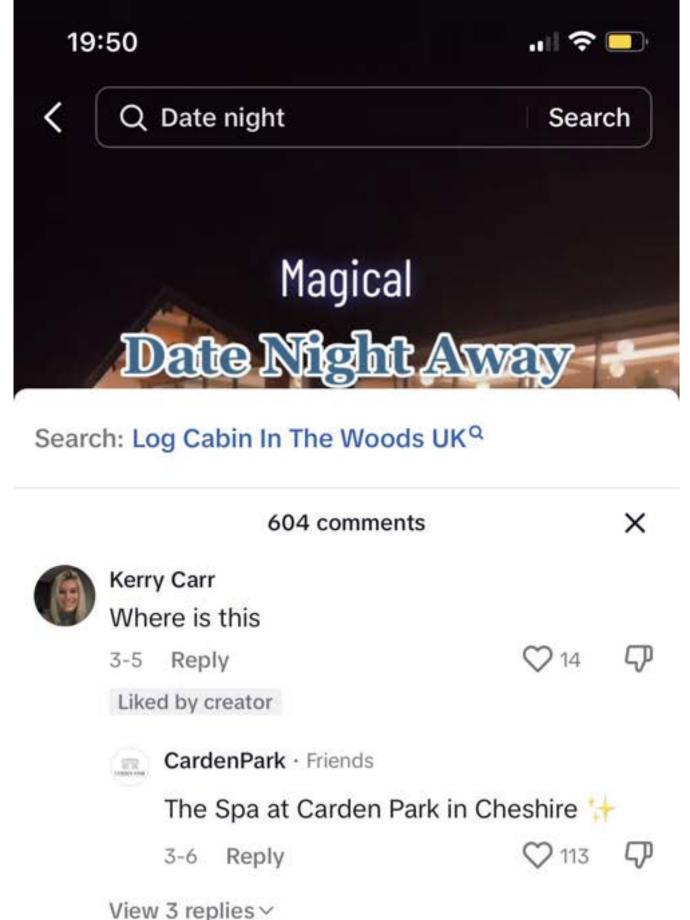
Hashtags and the description are important

Both help TikTok identify your audience

TikTok is now turning to it's own SEO within the app











ALWAYS use hashtags with a lot of videos attached to them

How do I find the best hashtags to use?

<	Q Spa day				8	∳
Users	Videos	Sounds	Shop	LIVE	Hashtags	
#	spaday				1.7B views	
#	spadaybeauty				6.3M views	
#	spadayvibes				2.3M views	
#	spadayathome				36.7M views	
#	spadayeveryday				1.4M views	
#	spadaycheck				106.7K views	
#	spadays				16.8M views	
#	spa_day			101.6K views		
#	spadayolay			11.7K	views	
#	spadaychallenge			5552	views	
#	spaday			2833 views		
#	spadayroutine			521.1K views		
#	spadaypennywise			273 views		
#	spadaybaby			696.6K	views	

Top 5 things to remember

- Commit to TikTok and make it part of your marketing strategy
- Make sure your videos stand out
- Post at the right time for your audience
- Use the right hashtags
- Be patient

